

## THINKING BIG

When it comes to growth, Advantage Mailing thinks big. Big clients like Von's, Kaiser, CVS, Kohl's, Petco and the State of California. Big volume, as in printing and mailing one to three million pieces per day. Big space needs, too. This dynamic commercial printer, mailer and marketer, after acquiring six companies in three years, needed to consolidate facilities. With its second SBA-504 loan, Advantage owner Tom Ling bought a 155,000 square-foot building in Anaheim for \$11 million. Now the company can run multiple shifts for their staff of 270 that works around the clock to fulfill client projects and outrace the competition.

**“CDC Small Business Finance provided a turn-key solution and timely service.”**

*Brett Noss  
Chief Financial Officer  
Advantage Mailing*

**JOBS**  
created and/or  
preserved:  
**110**

**PARTNER:**  
*Bank of America*

**TOTAL PROJECT:**  
*\$11.1 million*



*Brett Noss (left), chief financial officer, and Tom Ling, owner, Advantage*



**CERTAINTY  
DELIVERED**



Small Business Finance