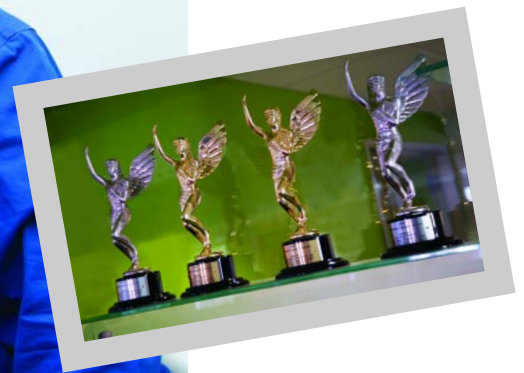




“Whether I’ve got a straightforward deal or something complex, CDC has the expertise to close my loans. They provide certainty in uncertain times.”

Andrew Mort
Senior Vice President
Bank of America



Santiago Pozo and Andrew Mort

GROWING BY BLOCKBUSTER

As head of **Arenas**, the largest Latino film production and marketing company in the entertainment industry, Santiago Pozo doesn’t shrink from big deals. He found a \$3.7 million office building close to his major Los Angeles clients – Disney, Universal Studios, Warner Brothers – and financed the purchase with a SBA-504 loan from CDC and a conventional loan delivered by Andrew Mort of **Bank of America**. With projected growth, Arenas intends to hire 10 new people.

Partner: Bank of America

Total Project: \$3.7 million

Jobs Created/Preserved: 32

CERTAINTY
DELIVERED



Small Business Finance