

Enhancing Health, Accelerating Growth

Purity means everything to Oskar Thorvaldsson because he wants his nutrition supplement products to have the maximum impact on his customers' health.

"Most supplements have extra ingredients in them, like flow agents, release agents, coatings and colors, which are not desirable to all consumers," said the owner of Source of Health.

Thorvaldsson buys fresh, high-quality ingredients from top raw-material distributors. He manufactures each product every four months to ensure high potency. Each capsule passes through a sophisticated metal detector.

"We pay attention to both potency and purity because it ensures maximum effectiveness for the consumer," he said.

With Source of Health clicking along at 15% growth for several years, Thorvaldsson accelerated the company's growth by buying his main supplier and manufacturing company. He tapped \$200,000 in capital



Oskar Thorvaldsson, CEO of Source of Health

through **San Diego Bankers Small Business CDC**, managed by CDC Small Business Finance. The loan provided leverage to obtain additional capital from the San Diego Regional Revolving Loan Fund.

Thorvaldsson used the cash injection to purchase a 5,000-

square-foot manufacturing/warehousing facility in Chula Vista, California and finance inventory.

"CDC and Susan Lamping (loan coordinator) worked in concert with the other lender and seller to keep the ball rolling," he said. "They were instrumental in making it happen."

Lender	San Diego Bankers Small Business CDC
Total Project	\$600,000
Jobs Created/Preserved	25



Small Business Finance