

THE LIST

SBA 504 LENDERS

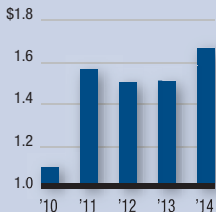
Ranked by number of loans made in the L.A. District in 2014

► NEXT WEEK

The Largest Property and Casualty Insurers in California

THE PACESETTER: With 100 loans made during the fiscal year ended Sept. 30, CDC Small Business Finance Corp. is the largest SBA 504 lender in the L.A. District. An SBA 504 loan is granted to help small businesses acquire real estate or commercial equipment. The loan is financed partially by a Community Development Corp., whose portion is guaranteed by the Small Business Administration. The remaining portion is financed by a third-party bank loan that is not guaranteed by the SBA, but is secured by real estate.

Big Money
The dollar volume of SBA loans made in the Los Angeles District has climbed. (in billions)



Source: U.S. Small Business Administration

Rank	Lender • name • address • website	Number of Loans		Average Loan Size	Profile • headquarters	Top Local SBA Executive • name • title • phone
		• 2014	• 2013			
1	CDC Small Business Finance Corp. 80 S. Lake Ave., Suite 528 Pasadena 91101; cdcloans.com	100	167	\$97.0 \$163.1	\$970,240	San Diego Dean Aloe Senior Commercial Lender (626) 529-0700
2	California Statewide CDC 141 S. Hudson Ave., Suite 200 Pasadena 91101; cscdc.org	50	74	36.6 67.5	731,160	Davis Sasha Globa Sr. Executive Vice President (800) 982-9192
3	BFC - SBA Lending 1055 W. Seventh St., Suite 2250 Los Angeles 90017; N/A	43	79	58.3 100.9	1,354,767	Los Angeles Jacky Dilfer Executive Director (213) 999-1481
4	TMC Financing 1055 Wilshire Blvd., Suite 1550 Los Angeles 90017; tmcfinancing.com	33	57	45.1 50.4	1,365,333	San Francisco Ron Coomes Sr. V.P., Business Development (213) 406-8009
5	Bay Area Development Co. 50 E. Foothill Blvd., Suite 203 Arcadia 91106; baydevco.com	25	3	23.1 1.6	925,040	Walnut Creek Rodney Kojima Sr. V.P., Market Manager (626) 926-5634
6	Pacific West CDC 25301 Cabot Road, Suite 214 Laguna Hills 92653; pacwestcdc.com	14	30	8.9 19.6	633,071	Laguna Hills Bob Forsythe President (949) 305-6490
7	SoCal CDC 27201 Tourney Road, Suite 201 Valencia 91355; socialcdc.com	12	40	6.1 27.4	508,917	Valencia Silverio Robledo President (661) 584-4800
8	Southland Economic Development Corp. 400 N. Tustin Ave., Suite 125 Santa Ana 92705; southlandedc.com	11	11	10.2 7.8	925,364	Santa Ana Matt Davis President (714) 868-0001
9	Ampac Tri-State CDC 22365 Barton Road, Suite 210 Grand Terrace 92313; ampaccdc.com	9	8	11.2 4.6	1,242,000	Grand Terrace Hilda Kennedy President (909) 915-1706
10	Golden State CDC 5121 Van Nuys Blvd., Suite 203A Van Nuys 91403; svfcdc.org	9	20	4.2 13.4	461,667	Van Nuys Roberto Barragan President (818) 205-1770

¹ In millions.
N/A - Not Applicable Note: Loan information supplied by the Small Business Administration: Los Angeles District. Representatives of the lenders provided additional information. Lenders are ranked by the number of loans made in the district for the fiscal year ended Sept. 30, 2014. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list,

omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2014 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from the YGS Group, (800) 290-5460 ext. 100.

Researched by David Nusbaum

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