











THE LIST

SBA 504 LENDERS

Ranked by number of loans made in the L.A. District in 2017

► **NEXT WEEK**

The Largest Property and Casualty Insurers in California

Rank	Lender • name • address • website	Number of Loans • 2017 • 2016	Loan Volume • 2017 • 2016 (in millions)	Average Loan Size • 2017	Profile • headquarters	Top Local SBA Executive • name • title • phone
1	 CDC Small Business Finance Corp. 80 S. Lake Ave., Suite 528 Pasadena 91101; cdcloans.com	100 79	\$125.9 \$87.3	\$1,258,550	San Diego	Dean Aloe Senior Commercial Lender (626) 229-0611
2	 BFC - SBA Lending 1055 W. Seventh St., Suite 2250 Los Angeles 90017; bfcfunding.com	74 65	121.5 79.5	1,642,432	Los Angeles	Jacky Dilfer Executive Director (213) 999-1481
3	 California Statewide CDC 141 S. Hudson Ave., Suite 200 Pasadena 91101; cscdc.org	68 55	70.4 55.5	1,035,294	Davis	Sasha Globa Sr. Executive Vice President (800) 982-9192
4	 TMC Financing 445 S. Figueroa St., Suite 3100 Los Angeles 90071; tmcfinancing.com	31 31	43.8 43.2	1,411,419	Oakland	Jennifer Davis Sr. V.P., Business Development (888) 989-8855
5	 Pacific West CDC 25301 Cabot Road, Suite 214 Laguna Hills 92653; pacwestcdc.com	24 25	33.9 28.5	1,411,958	Laguna Hills	Bob Forsythe President (949) 305-6490
6	 Southland Economic Development Corp. 400 N. Tustin Ave., Suite 125 Santa Ana 92705; southlandedc.com	16 23	10.6 23.7	661,875	Santa Ana	Matt Davis President (714) 868-0001
7	 Ampac Tri-State CDC 22365 Barton Road, Suite 210 Grand Terrace 92313; ampac.com	13 9	13.7 6.5	1,052,846	Grand Terrace	Hilda Kennedy President (909) 915-1706
8	 SoCal CDC 27201 Tourney Road, Suite 201 Valencia 91355; socalcdc.com	11 17	9.6 17.4	871,364	Valencia	Silverio Robledo President (661) 584-4800
9	 Coastal Business Finance 930 S. Broadway, Suite 101 Santa Maria 93454; coastalbusinessfinance.com	9 9	6.8 8.0	758,333	Santa Maria	Brian Kearns V.P., Executive Director (805) 739-1665
10	 Advantage CDC 11 Golden Shore, Suite 630 Long Beach 90802; advantagecdc.org	4 3	5.8 1.9	1,437,750	Long Beach	Ahmad Shafique President (562) 983-7450

N/A - Not Applicable Note: Loan information supplied by the Small Business Administration: Los Angeles District. Representatives of the lenders provided additional information. Lenders are ranked by the number of loans made in the district for the fiscal year ended Sept. 30, 2017. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors

sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2017 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

Researched by Joshua Niv

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