



## Mission-Focused Investments

Companies — especially community-centric organizations — can struggle to secure the growth capital they need to scale. Options are often limited to taking on debt or turning to capital that benefits the investor more than the business. Momentus Capital is changing that paradigm by providing the non-dilutive capital needed to grow at a pace that aligns with the strategy of the company.

Are you looking for an investor partner to support your growth without giving up control of your business? We deliver a new approach.

**Our Investment Offerings:** Momentus Capital utilizes a flexible, non-dilutive investment approach that targets for-profit, growth-stage companies owned by community-rooted entrepreneurs or who have a strong community presence.

### Profit Share Preferred Equity

Non-dilutive preferred equity whereby profitable businesses pay a % of profits and dividend

#### Criteria

- Minimum revenue: \$4 million+
- Profitable

#### Terms

- Investment amount: \$1-15 million
- Open-ended redemption period
- Variable profit share payment + fixed dividend payment
- Use of proceeds: growth or acquisition capital
- 3-5 year holding period

### Revenue Share Mezzanine Debt

Unsecured mezzanine debt whereby businesses pay a % of revenues and interest

#### Criteria

- Minimum revenue: \$4 million+
- Positive cash balance

#### Terms

- Investment amount: \$1-\$15 million
- No collateral/personal guarantees
- Variable revenue share payment + fixed interest payment
- Use of proceeds: growth or acquisition capital
- 3-5 year term with set maturity date

Learn more on our [website](#) or contact us directly at [investments@momentuscap.org](mailto:investments@momentuscap.org).

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# WE HELP STRENGTHEN COMMUNITIES BY PROVIDING PEOPLE ACCESS TO THE CAPITAL & OPPORTUNITIES THEY DESERVE.

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## Our Unique Approach

We aim to support the growth of companies in service of driving meaningful and measurable outcomes in the communities in which they operate.

Through this work, we partner with mission-focused companies to create a virtuous cycle of economic prosperity that aims to grow the company, create impact, and ensure wealth remains within the community. This includes:

- Helping investees scale, create jobs, and address the unique needs of their communities
- Bringing institutional capital to build wealth for businesses and communities
- Expanding economic opportunity

## Geographic Focus

We realize the importance of fostering deep connections with communities to understand their needs and work with them to create tailored solutions. To that end, we cluster our investments in places where we can maximize our impact including:

- **Core markets:** California, Detroit Metro, New York City, Washington metropolitan area
- **Growing markets:** Texas (Dallas-Ft. Worth, Austin, Houston) and Atlanta
- Companies outside of these geographic areas will be considered if they are located within or have employees located within a low-or moderate-income area

## Impact Focus Areas

We provide impact investments to a broad range of companies that are focused on driving solutions that support at least one of the following outcomes in their communities:

- Operating in communities living with low-to-moderate incomes
- Led, managed or owned by an entrepreneur that lives or works in or supports local people and communities
- Is employee-owned (Co-op, ESOP, EOT, etc.)
- Increase access to health care and healthy food

## Successful Deals

**CAMEO**  
CONSULTING GROUP

### Cameo Consulting

- Investment amount: \$9.5 million
- Impact: community-rooted entrepreneurs
- Sector: consulting



### Obran/Physicians Choice

- Investment amount: \$1 million
- Impact: employee ownership
- Sector: health care

Learn more on our website: [momentuscap.org](https://momentuscap.org)  
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## Offering a Continuum of Lending, Investment, and Advising Solutions

Across the Momentus Capital branded family of organizations, we offer solutions for entrepreneurs, community-based organizations, & local leaders at every growth stage – from inception to expansion. We can provide you with the capital & opportunities you deserve.



Small Business Lending



Commercial Real Estate



Community Development Real Estate



Community Development Working Capital



Impact Investments



Business Advising & Training

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IC CAPITAL IMPACT PARTNERS

Small Business Finance

MOMENTUS SECURITIES

\*Investment banking & transaction advisory services provided by Momentus Securities, an SEC-registered broker-dealer, MSRB-registered, & a FINRA/SIPC member.